



EFFICIENCY PROGRAM MANAGEMENT

Sometimes you can't do everything by yourself, so you find the best people to get the job done. That's when you turn to a professional, energy management organization like Energy Management Resources. Working as your energy expert, EMR can recommend efficiency decisions to help you yield the highest possible return on your investments. Efficiency Program Management Services include:

- Opportunity identification;
- Financial analysis;
- Project management, through project startup;
- Contractor selection and negotiation;
- Utility negotiations and interconnect agreements;
- Strategic solutions;
- Deregulation preparation/positioning.

Efficiency Project Evaluation and Management

By undertaking a thorough evaluation of your energy assets and usage patterns and reviewing historical billing information, EMR will team with you to meet your strategic objectives. You tell us the key financial and operational criteria you want targeted, and we will do the rest.

EMR can evaluate the feasibility, develop and manage a comprehensive array of both **energy supply** (bypass, transformers, capacitors and power generation) and **energy demand** (HVAC, boilers, heat recovery and equipment replacement) projects. If the analysis demonstrates an acceptable cost benefit, EMR will:

- Perform a lease-versus-buy analysis;
- Identify, qualify and contact potential bidders;
- Manage a competitive bid process to secure cost proposals;
- Negotiate utility rates and contracts and manage program performance through project start-up.

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